



# Towards commercial deployment plans

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# Fuel Cell & Hydrogen technologies can contribute to

## Sustainability

- H<sub>2</sub> is a clean carrier of energy
- Transport and stationary applications, generate electricity and heat
- Storage of renewable energy sources
- Reduction of CO<sub>2</sub> emissions

EC targets	By 2020	By 2030 *
Increase of renewables	20 %	27 %
Increase of efficiency	20 %	27 %
Decrease of GHG	20 %	40 %

\*European Council conclusions of 23/10/2014

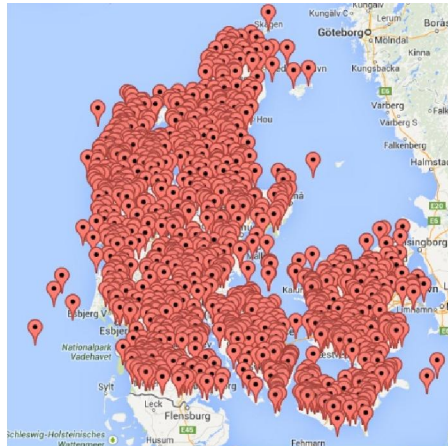
## Energy Security

- Increase independence from unstable outside regions

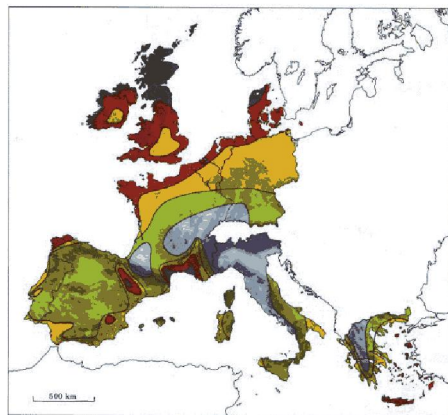
## Competitiveness

- research excellence leading to industry innovation and growth

# ... increase of renewables

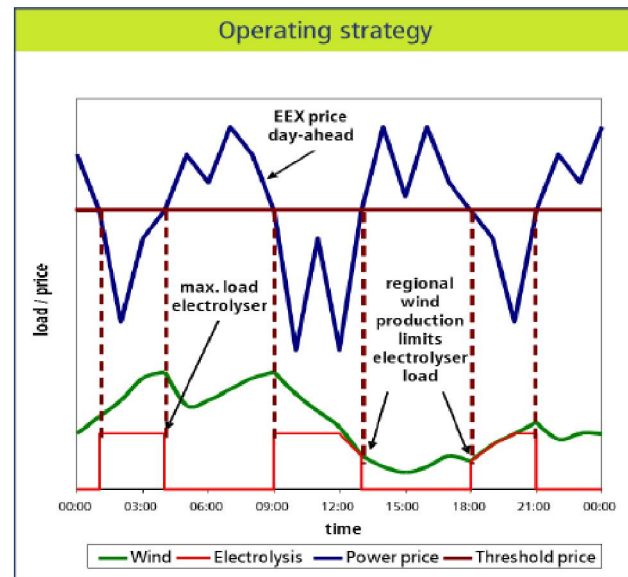


Wind turbines in Denmark



Wind resources <sup>1</sup> at 50 metres above ground level for five different topographic conditions									
Sheltered terrain <sup>2</sup>		Open plain <sup>3</sup>		At a sea coast <sup>4</sup>		Open sea <sup>5</sup>		Hills and ridges <sup>6</sup>	
ms <sup>-1</sup>	Wm <sup>-2</sup>	ms <sup>-1</sup>	Wm <sup>-2</sup>	ms <sup>-1</sup>	Wm <sup>-2</sup>	ms <sup>-1</sup>	Wm <sup>-2</sup>	ms <sup>-1</sup>	Wm <sup>-2</sup>
> 4.0	> 280	> 7.5	> 500	> 8.5	> 700	> 9.0	> 800	> 11.5	> 1800
5.0-6.0	150-250	6.5-7.5	300-500	7.5-8.5	600-700	8.0-9.0	600-800	10.0-11.5	1200-1800
4.5-5.0	100-150	5.5-6.5	200-300	6.0-7.0	200-400	7.0-8.0	400-600	8.5-10.0	700-1200
3.5-4.5	50-100	4.5-5.5	100-200	5.0-6.0	100-200	5.5-7.0	200-400	7.0-8.5	400-700
< 3.5	< 50	< 4.5	< 100	< 6.0	< 100	< 5.5	< 200	< 7.0	< 400

## Hydrogen is an energy vector not an energy source

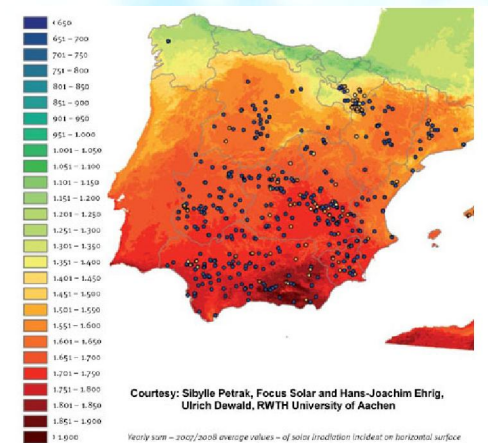


### Water electrolysis

- High power (MW-GW)
- Coupling with intermittent energy sources

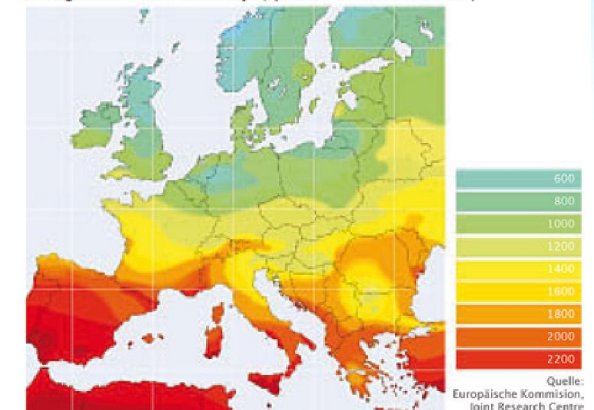
### Hydrogen storage

- Underground storage
- Solid state storage



Photovoltaics in Spain

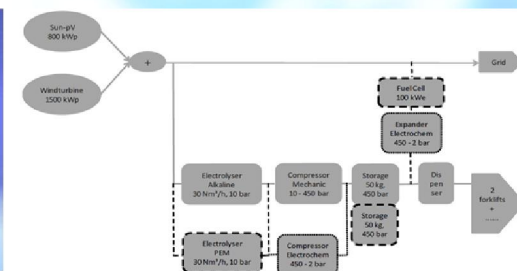
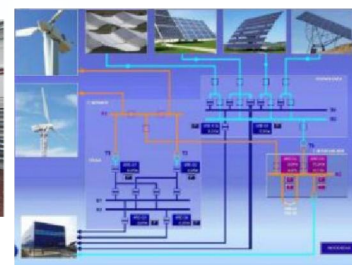
The Potential of Photovoltaic in Europe  
Average annual value of sun rays (optimal PV-Module in kW/m²)



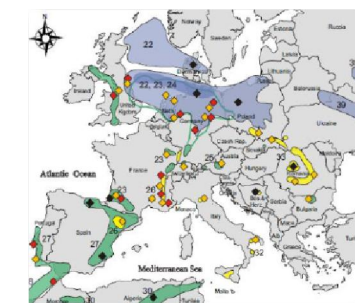
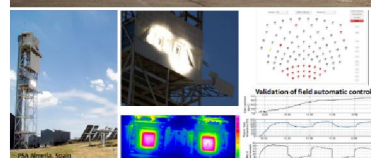
Quelle:  
Europäische Kommission,  
Joint Research Centre



# Hydrogen production and storage in FCH 1 JU

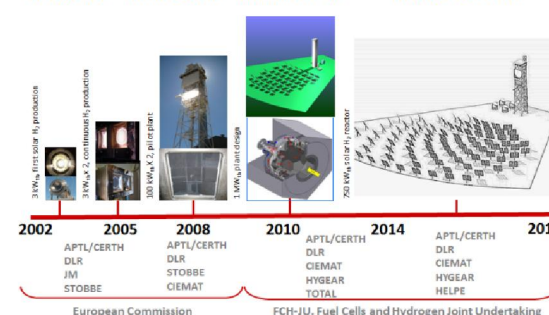


- Demonstration of high power electrolyzers coupled to renewable energy sources
- Demonstration of integrated systems
- Demonstration of hydrogen production through concentrated solar energy
- Hydrogen Underground storage



Source: KBB

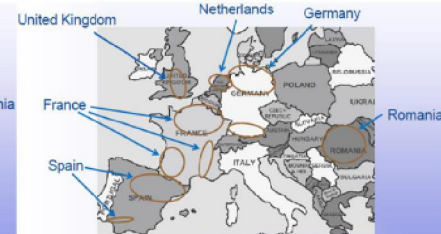
HYDROSOL HYDROSOL-II HYDROSOL-3D HYDROSOL-PLANT



Storage potential in salt formations



Storage potential in depleted gas fields and Aquifers



Source: DEEP Underground Engineering GmbH



# Stationary FC applications in FCH 1 JU

- Demonstration of > 1000 residential micro-CHP units in 12 Member States (system efficiency > 95%)
- Demonstration of 3 industrial CHP projects >1,5 MW
- Demonstration of > 37 back-up power systems



ene.field★

SOFT-PACT

F<sub>C</sub>poweredRBS

fitup



# Transport in FCH 1 JU

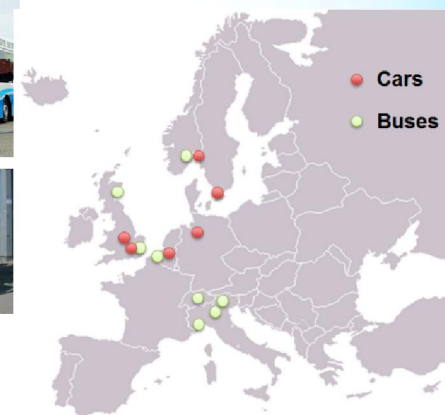
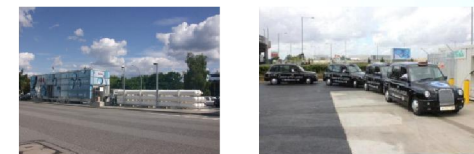


HyFIVE



HyTransit

3EMotion



- Demonstration of > 260 hydrogen cars
- Installation of > 20 hydrogen refueling stations
- Demonstration of > 74 hydrogen buses
- Demonstration of > 400 hydrogen materials handling vehicles
- Demonstration of auxiliary power units for trucks, planes and maritime applications

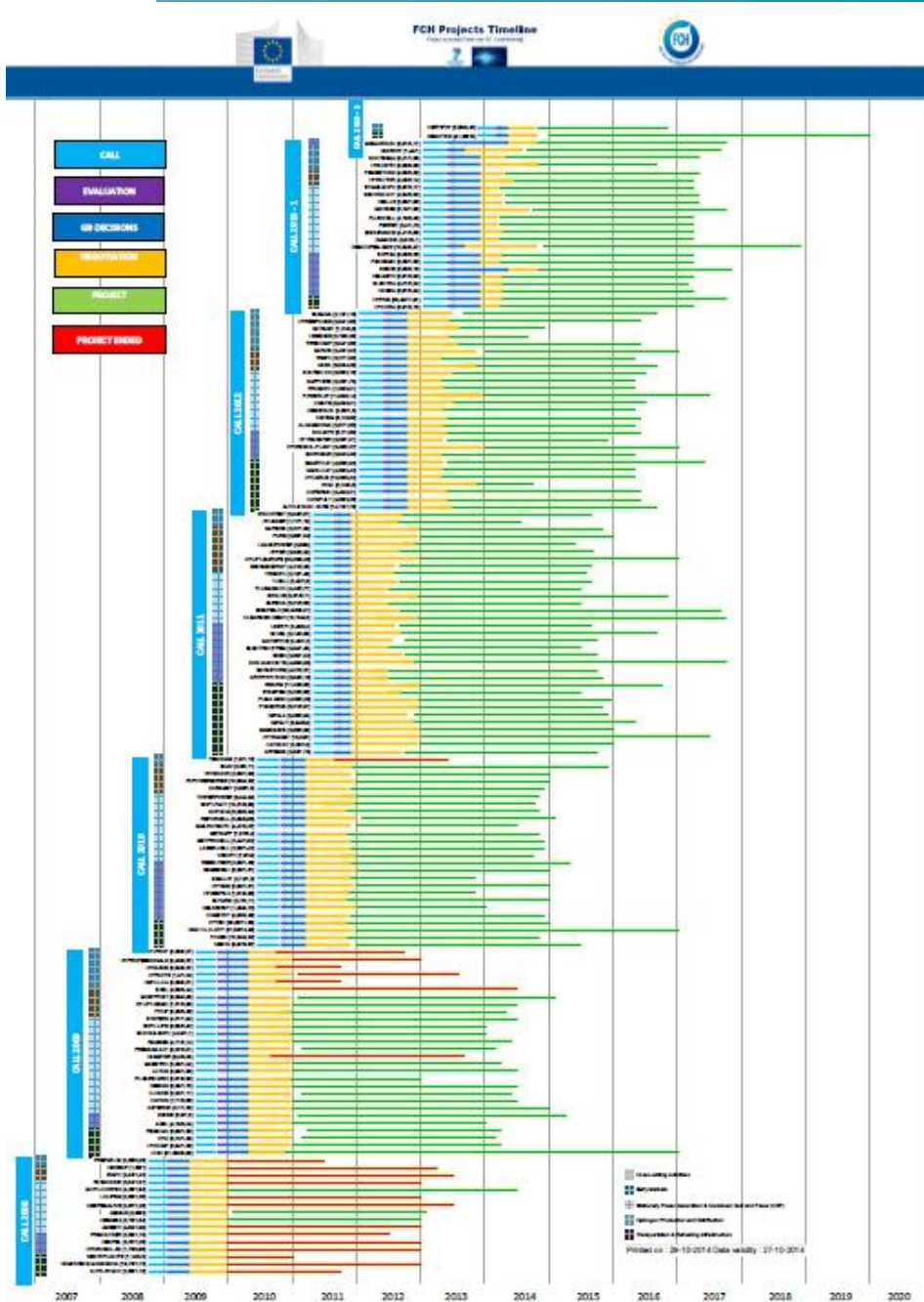


SAPIENS

purew



# FCH 1 JU



- 155 R&D D projects financed
- over 7 calls for proposal
- covering 5 application area's
- total value of 900 M €
- with 545 participants of which
  - 192 industries (35%)
  - 154 SMEs (28%)
  - 149 research organisations (27%)
  - 20 higher education (4%)
  - 30 other (6%)
- international cooperation outside EC
- **Mature European FCH community :**
  - Strong, visible and coherent
  - Consensus strategy (MAIP/AIP)
  - Pre-competitive collaboration

## FCH 1 JU with 22 EU member states



- 22 EU MS represented
- Missing:
  - Ireland
  - Latvia
  - Slovakia
  - Malta
  - Cyprus
  - Luxemburg

Non EU MS beneficiaries:  
CH, NO, IL, TR, IS, RS, CN, RU US



## 1. Budget (EC contribution) :

budget : 665 M €

administration : 19 M €

7 calls : 2014 – 2020

+ IG additional activities

## 2. Funding rates :

	Direct cost	Indirect cost flat rate of direct cost
R&I	100 %	25 %
I	70 %	17,5 %

## 4. Objectives (transport & energy)

- reduce the (production) cost
- increasing the lifetime
- increase the efficiency
- demonstrate (large scale) hydrogen as RES integration and energy storage medium
- reduce ‘Critical raw materials’

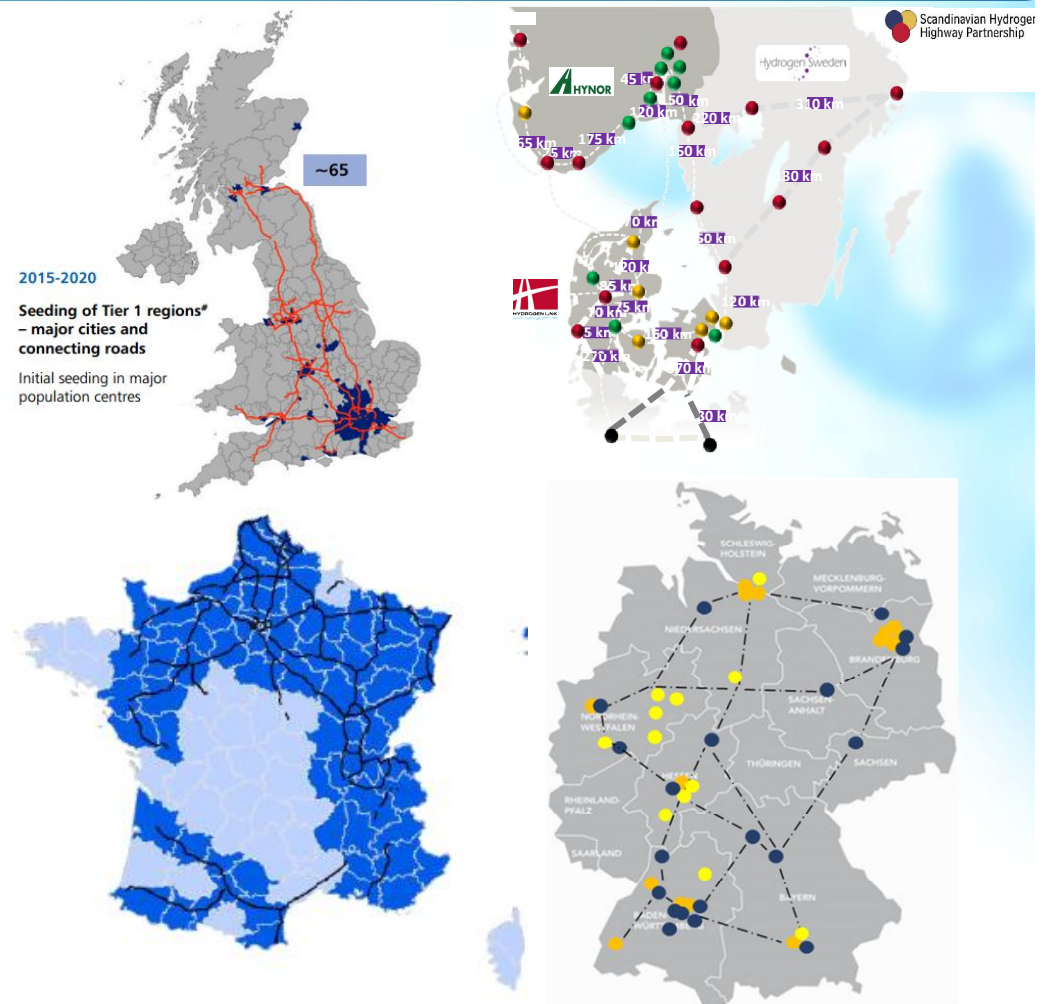
## 3. Funding distribution :

	Research and Innovation	Innovation	Total
Transport	94 (±5)	213 (±10)	307
Energy	94 (±5)	213 (±10)	307
Cross-Cutting			32 (5%)
Total (in M€)	192 (29%)	426 (66%)	646

# FCH cars and HRS

## Advanced FCEV and HRS programs

- **France** – a large private consortium has agreed a strategy based on a transition from captive fleets to nationwide infrastructure for FCEVs.
- **Germany** –
  - 50 H2 stations by end of 2015 under the Clean Energy Partnership. Government and industry invest jointly over 40 M€.
  - the H2Mobility project has already signed a “term sheet” linking six industrial players to deploy 100 stations by 2017 and 400 by 2023 for 350 M€.
- **Scandinavia** – An initial network provides coverage for FCEVs, which can be purchased at equivalent ownership cost.
- **UK** – a consortium with significant Government presence has agreed a strategy based on seeding a national network of 65 stations by 2020. 7.5M€ have been committed by the Government for 15 HRS by 2015.



Similar initiatives are starting or running in other countries: **Austria , Belgium, Finland, Netherlands** (plan to be published before the end of 2014), **Switzerland**.

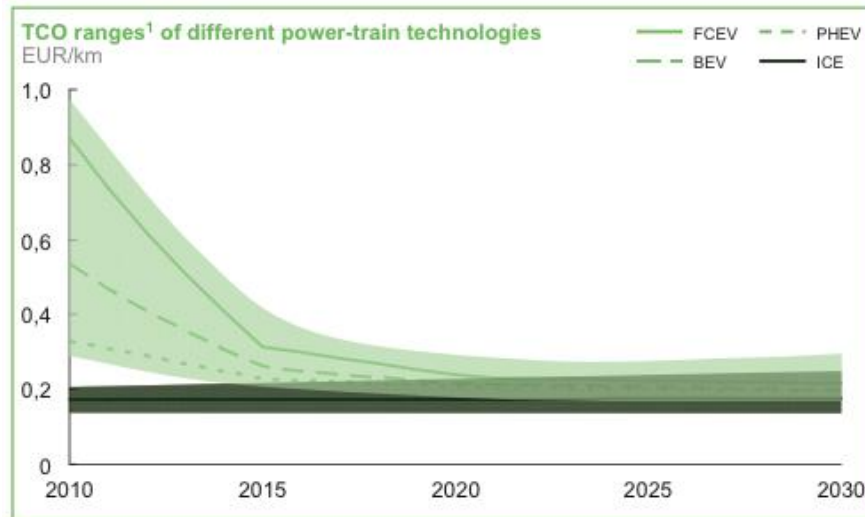
# FCEV developments for Europe



**The product is ready for the market,  
get the market ready for the product**



# FCH cars and HRS



## EU HRS infrastructure by 2020

- 250<sup>1</sup> units at 1M€/unit & 0,1M€/Y

## FCEV in EU by 2020

- 100.000 cars at 50.000 €/car
- Current price : 65.000 € – 100.000 €

<sup>1</sup> Numbers are indicative and based on public statements from each initiative

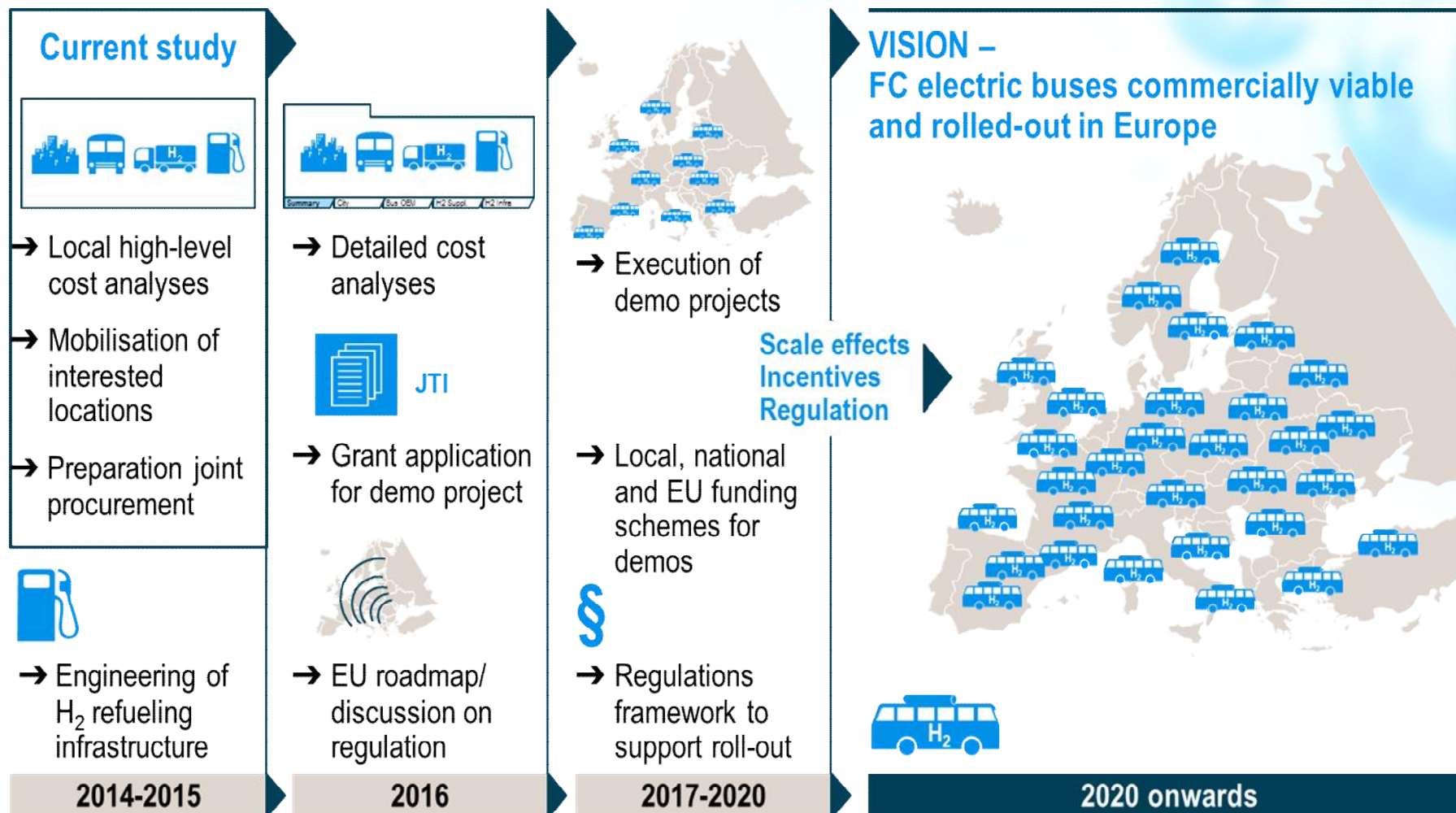
## possible FCH JU funding for EU HRS infrastructure :

- 75 HRS at 70 % + 2 year opex : 60 M€
- remaining 175 HRS by CEP, CEF, national governments (ref CPT)

## possible FCH JU funding for FCEV :

- estimated 2000 cars at 70 % with max (FCEV at 500 €/kW and FCEV RE<sup>2</sup> at 2000 €/kW) : 60 M€
- remaining 98.000 FCEV ?

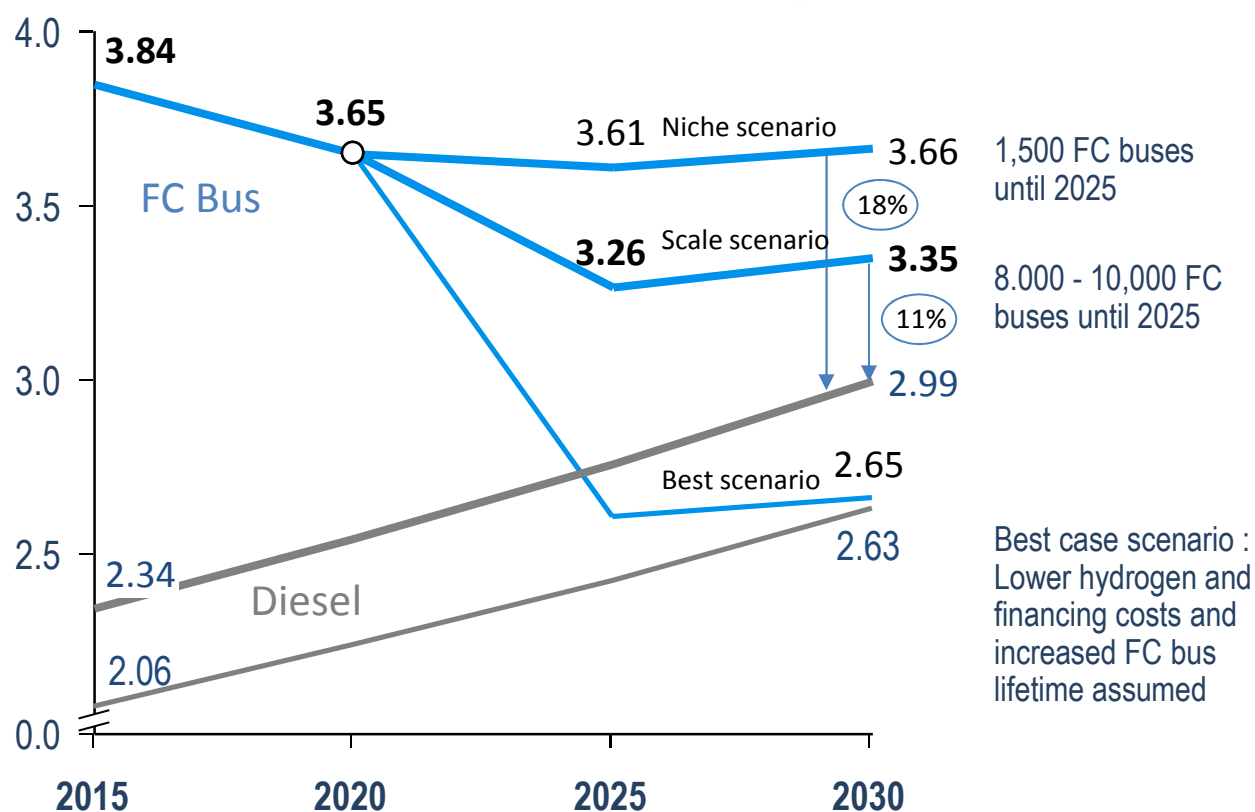
# FCH Busses



# FCH Busses

FC bus deployment costs analysis indicates financing gap/cost premium

Total Servicing Cost development scenarios (EUR/km)



- > Deploying more buses earlier will support scale effects and cost reduction
- > More locations as first-movers need to be mobilized
- > TSC gap to the diesel bus expected to decrease to 11%, but can remain higher
- > Synergies with fuel cell passenger car industry offer further significant cost reduction potential (not depicted here)



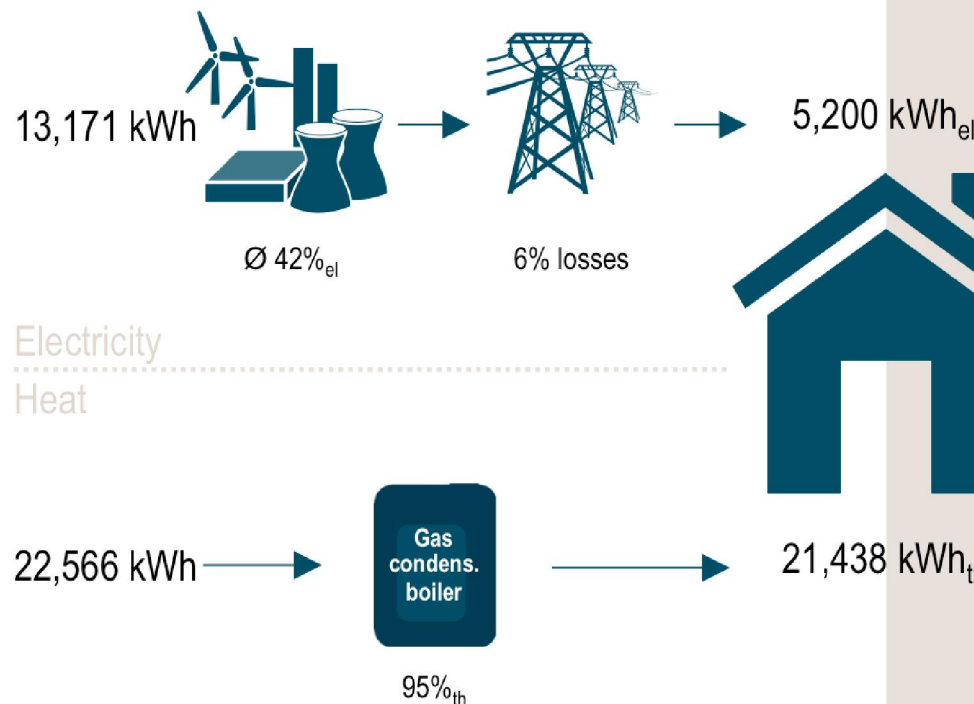
TSC = Total Servicing Cost: TCO plus diesel bus replacement cost due to lower availability of FC buses



# μ-CHP

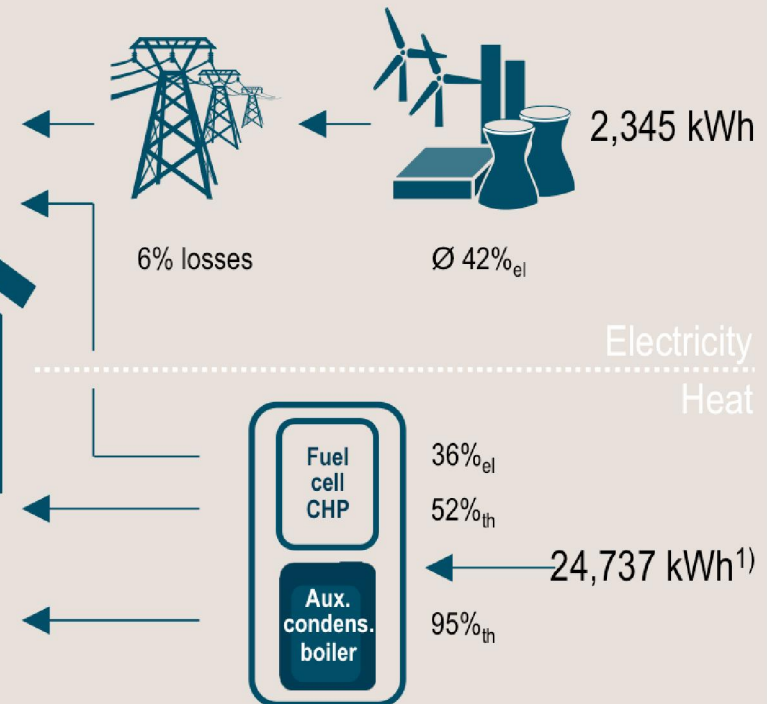
Typically, distributed CHP is more efficient than central generation due to superior technologies and avoidance of transmission losses

## Central generation



vs.

## Distributed generation



35,737 kWh primary energy

-24%

27,082 kWh primary energy

1) Exemplary case of a German, partially renovated 1/2-family dwelling 2) Net gas consumption after crediting the primary energy equivalent of power feed-in from CHP

**To become economically competitive however, capital costs must be reduced substantially by increasing production volumes**

Use-case specific economic benchmarking



**MUNICH**

## Fuel cell micro-CHP system

Electric capacity 1 kW<sub>el</sub>

Thermal capacity 1.45 kW<sub>th</sub>

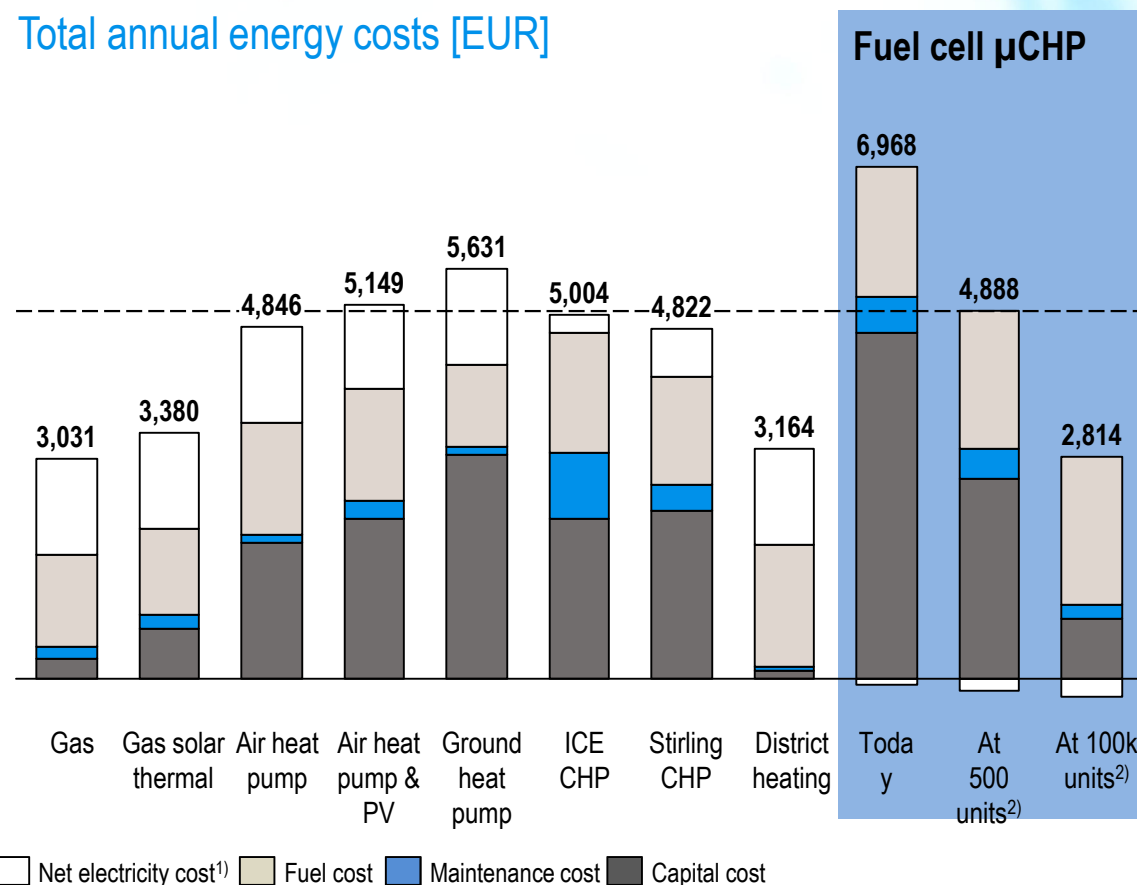
Electric efficiency 36%

Thermal efficiency 52%

System lifetime 15 years

Required stack replacements 2

## Total annual energy costs [EUR]



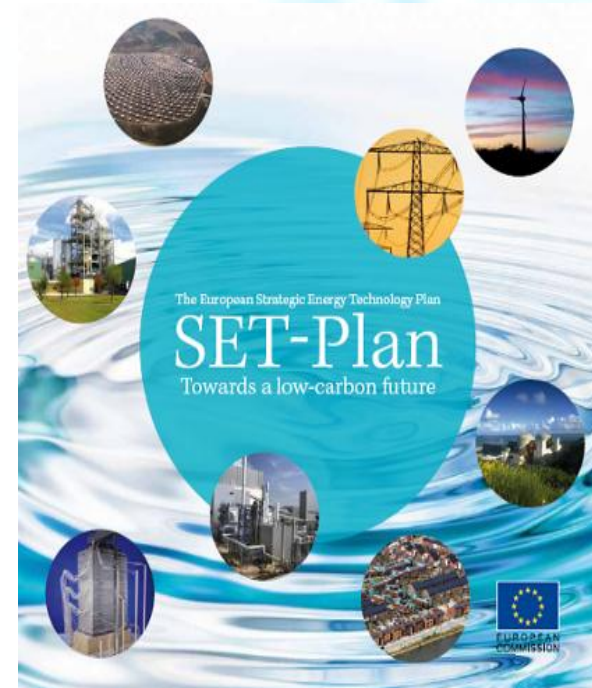
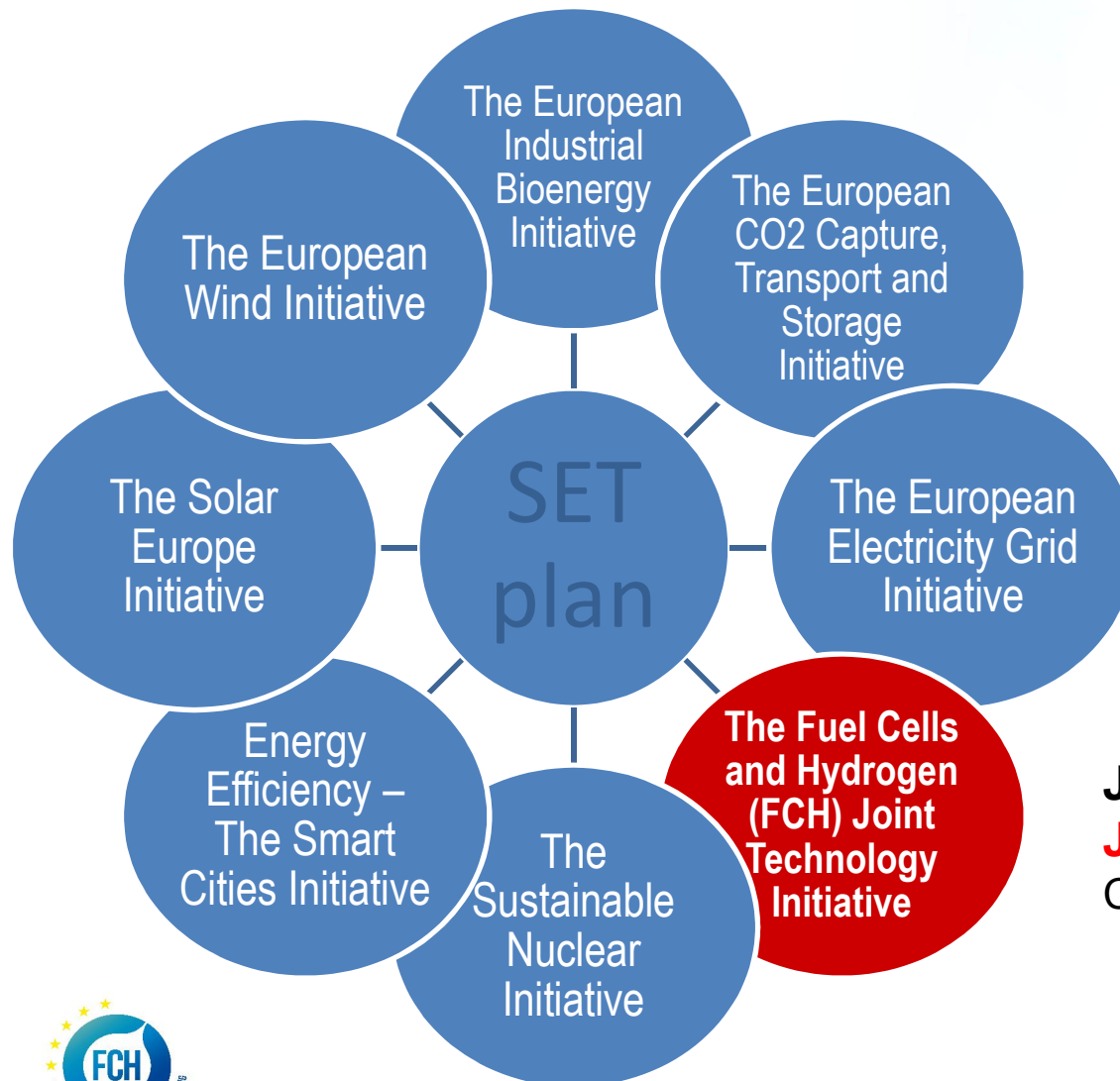
1) Negative electricity cost reflect higher earnings from power feed-in than residual purchase of grid power. 2) Cumulative production volume per supplier.

Next to FCH Research and Innovation activities on Energy and Transport and cross cutting activities, FCH 2 JU will help

- to realise FCH **cost reduction** through initial deployment
- for FCH applications for **cars, HRS, busses** and **μ-CHP**
- with a mandate to search for **co-financing** :
  - European Structural & Investment Funds, ...
  - Smart Specialisation (05/02/15)
  - Financial Engineering



# Strategic Energy Technology Plan 2/2



## Joint Technology Initiative → **Joint Undertaking**

Council Regulations:

521/2008 of 30 May 2008 **(FP7)**

1183/2011 of 14 Nov 2011

559/2014 of 6 May 2014 **(H2020)**



# Thank you for your attention !

## Further info :

- FCH JU : <http://fch-ju.eu>
- NEW-IG : <http://www.new-ig.eu>
- N.ERGHY : <http://www.nerghy.eu>